

## Miles Hurrell | Chief Operating Officer

As Chief Operating Officer, Miles sits on the Fonterra Management Team and is responsible for developing Fonterra's global milk pool strategy by working with Fonterra's farmer suppliers around the world. This starts with the Co-operative's 10,500 shareholders in New Zealand where Fonterra maintains over 80% of the milk collected. Support for our Co-operative members extends from retail and digital solutions through to sustainability initiatives to help drive farming best practice.

Miles joined the dairy industry in 2000 after spending the early years of his career working for a major international shipping line. Having joined the New Zealand Dairy Board in Wellington, Miles then spent 10 years off-shore in a number of locations including the US, Europe and the Middle East before returning to Auckland in 2014 where he was responsible for ensuring Fonterra's sustainable growth and market share of NZ's milk. Other key areas of focus included managing relationships with key stakeholders such as central, local and regional governments, and industry bodies.