

Ramesh Rathi

Vice President and General Manager – Head of India Development Centre for CipherCloud

Ramesh Rathi is a versatile and innovative leader with over 30 years of experience in Delivering Software Products, Services and Solutions in Global Delivery Model. He has expertise in building Open, Transparent, Empowered, Inclusive & Trusting culture bringing the best from individuals/teams. He has strong Strategic, Implementation and Execution skills with focus on Delivery & Operational Excellence, Growth, Cost Optimization, Customer and Employee Delight. His ideas have been selected for funding by Global organizations.

As Head of the India Development Center of CipherCloud - the leading Cloud Access Security Broker, he plays a key role of having an oversight of the Engineering, Product Management, Services and Support, Inside Sales and Marketing and Support Functions.

Prior to CipherCloud, Ramesh was General Manager at UST Global responsible for smooth delivery of Projects and Services for clients in Healthcare Vertical. Some of his previous roles have been

- Vice President at Keane responsible for Delivery, Delivery Enabling and Support functions at its Advanced Development Center, besides Head of India – Human Resources.
- Vice President at Affiliated Computer Services – a Xerox Company responsible for the Information Technology Outsourcing Tower.
- Senior Vice President at Satyam Computer Services being the single point of escalation for delivery of over 700 ADMS Projects across all the Business Units, besides Head of Risk Management, Enterprise Architecture and Assurance Management.
- Chief Executive Officer of Compugain responsible for India Operations,

In these roles he has delivered solutions for Multiple Geography Clients (Australia, Canada, France, India, Singapore, USA, UK) in Multiple Domains (BFSI, Healthcare, Public Sector, Retail, Telecom, Transportation) across Business Lines (ADMS, Architecture, IMS, Program Management, Solutions, Testing). As part of these roles he has handled mergers/acquisitions, built business lines for organizations, led organization initiatives like (BS7799, ISO 27001, CMM, CMMI, FDA Assessments, ISO 9001 etc).