

Yuval Dvir is a seasoned expert in driving global SaaS and AI growth, building and leading Google's largest API-enabled channel ecosystem. As a founding member and strategic advisor for SandboxAQ (AI/Quantum startup chaired by Eric Schmidt), he secured the initial commercial deals and built its GTM function, contributing to over \$800M in funding. Previously, Yuval spearheaded the digital transformation at Skype and Microsoft, developing a robust data and operations platform that boosted Skype's performance (\$1B revenue, 350M users) and aided Microsoft's 2014 resurgence. He also partners with Google Research (healthcare/neuroscience), Capital G and additional VC/PE firms as a venture partner. Yuval holds a BSc (Technion), MBA (INSEAD), and MSc in Applied Neuroscience (King's College London).