

[296] CLALIT HEALTH SERVICES EXPANDING ITS TELEMEDICINE OFFERING WITH TYTOCARE'S PHYSICAL EXAM FROM HOME

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TytoCare

- **Main Service:**

Clalit Health Services, Israel's largest health system and second largest HMO in the world, provides end-to-end healthcare services to 4.5M members, using its 14 hospitals and 1,400 clinics.

Clalit offers telemedicine services for several years, using phone- and video-based consultations with pediatricians and family physicians, and decided to expand this service by adding TytoCare's remote physical exam capability.

- **Key Strengths:**

TytoCare has developed a medical kit that includes a comprehensive set of FDA&CE-cleared devices that enables a physical exam, same as in the clinic, in an affordable price. The kit includes a stethoscope for heart, lungs and abdomen exams, otoscope for ears, camera with a tongue depressor for throat, camera for skin and sensors to measure body temperature and heart rate.

- **Experience with Israeli Companies:**

Clalit sought to decrease load on its emergency medical services and expand access to care during clinics' off-hours by offering Tyto, and allowing patients to spare a visit to clinic/ER, and get full treatment from home, including prescription and referrals.

Already thousands of devices were purchased by Clalit families, with 13,000 registered patients that have done thousands of visits.

- **Key Markets:**

Clalit are active in Israel, providing all healthcare services for 4.5M members, by its 14 hospitals and 1,400 clinics. TytoCare is mainly active at the US market, already partnered with more than 50 health systems and providers, and now expanding to Canada, Europe and Asia.

