

Sandra L. Morgan
Board Director and Advisor

S.L.Morgan3@icloud.com cell: 615-866-7007

Sandra Morgan is an accomplished senior executive with a record of consistent growth and results. During her 32 years in healthcare, she worked for Fortune 100 companies, including HCA Healthcare and Pfizer. Ms. Morgan retired from HCA as senior vice president, provider relations, in June 2021.

At HCA Healthcare, Ms. Morgan built a world-class provider relations organization with record-high growth and physician engagement. She led teams working across multiple areas to achieve financial objectives by attracting and retaining non-employed physician customers while increasing their engagement and fulfilling the company's mission for the care and improvement of human life. She spearheaded the enterprise transfer center and employer broker solutions organizations, and founded the Management Development Group, resulting in many of the company's exceptional leaders. Her responsibilities also included compliance, developing a customer relations management system, and customer analytic tools. Her teams' focus was growing business for HCA Healthcare's hospitals, surgery centers, urgent care clinics, behavioral health programs, and all service lines, including a special focus on surgery and robotics.

Earlier in her career, Ms. Morgan worked extensively in the pharmaceutical industry for 19 years, with her last role as vice president for Pfizer's US managed care business. She played a major role in the initial launch of products while achieving formulary status for Pfizer's extensive portfolio.

Ms. Morgan earned a B.S. degree in business administration from the University of Illinois and an M.B.A. from St. Joseph's University. She currently serves as an advisor for Memic Innovative Robotics, Care+Wear, as well as several other healthcare and MedTech start-ups. In addition, Ms. Morgan serves on the board of directors for the Nashville Zoo and is co-chairperson for the United Way Tocqueville Society in Nashville, Tennessee.

(As of April 2022)