

**Ramesh Reddi's Profile**  
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Ramesh Reddi is currently a Data-at-rest encryption subject matter expert at BB&T Corporation (Branch Banking and Trust Company). BB&T is a bank holding company based in USA. Its bank operates 2,049 branches in 15 states and Washington, D.C., and offers consumer and commercial banking, securities brokerage, asset management, mortgage, and insurance products and services. It is ranked 16th on the list of largest banks in the United States by assets. Its subsidiary, BB&T Insurance Services, is one of the largest insurance brokers in the world. Ramesh is part of BB&T's highly visible Data Protection group at BB&T which manages bank's encryption services, certificate management, cloud access security brokers, database security and risk management.

Ramesh has many decades of cybersecurity experience with Banking, Financial Services and Insurance (BFSI) sectors globally. Some of the customers include BB&T, Ameriprise, Freddie Mac, Ish Bank and ING. The cybersecurity projects with these BFSI clients include key domains of BFSI cybersecurity: Cyber Risk Management and Oversight, Threat Intelligence and Collaboration, Cybersecurity Controls, External Dependency Management, Cyber Incident Management and Resilience. Ramesh is very knowledgeable in BFSI cybersecurity regulations including PCI, FFIEC, NIST Cybersecurity Frameworks, SWIFT and NYDFS. He worked on projects that mapped many of these BFSI cybersecurity regulatory controls to subcategories, categories and functions of the NIST Cybersecurity Frameworks.

Ramesh's past employers include IBM, Exelon, PG&E, HP, and Unisys. In addition to BFSI, Ramesh worked in energy, utilities, government, IOT and industrial sectors. Ramesh was one of the authors of NIST Smart Grid Cybersecurity standards that are being used in the protection of critical infrastructure globally. Ramesh also founded and ran a company in USA that executed multi-year US Dept of Defense contracts from US DARPA agency.

Ramesh is a US citizen who lives in Raleigh, NC, USA. He is a member of ISSA. He holds a CISSP and in the past held other certificates like CISA and PMP. Ramesh has been an active participant of leading cybersecurity conferences including RSA, GridSecCon and InfoSecCon.

Ramesh is certified in many security products from vendors like IBM and HP. Ramesh was also posted and travelled to various geographical locations on business. In addition to English and Indian languages, he understands Spanish and Portuguese.

Ramesh holds three graduate degrees from prestigious universities: Indian Institute of Science (Electrical Engineering), University of Pennsylvania (Computer Science) and Northeastern University (High Tech MBA).